

PLAN OF ACTIVITIES



The Federation of Pakistan Chambers of Commerce & Industry **(FOR THE YEARS 2019, 2020 & 2021)**

(Under Rule 2(1) (I) and Rule 23(1) of Trade Organizations Rules, 2013,
as audited by a firm of Chartered Accountants)

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ICT Department FPCCI

Proposed Activities, 2019

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
1.	Allotment of new Computer Systems to FPCCI Officers	March 2019	30 th April 2019	Rs. 1,000,000	To speed-up assignments of Staff Members with new technological advancements
2.	WhatsApp Groups of FPCCI Members	February 2019	28 th February 2019	-	For timely circulation of FPCCI meeting notices and information
3.	Creation of emails of FPCCI Staff Members and Office Bearers	January 2019	31 st January 2019	-	To use only domain based emails for official correspondence
4.	Printing of Thermal Plastic cards of FPCCI Members and Staff for the year 2019	January 2019	31 st January 2019	Rs. 60,000	For identity of FPCCI Members and Staff
5.	Posting of On-line Membership Forms on FPCCI Website	March 2019	31 st March 2019	-	For facilitation of FPCCI Members and non-Members
6.	ERP Setups in FPCCI	March 2019	June 2019	Rs. 800,000	For streamline the processes of FPCCI.
7.	Establishment of IT Training Center in FPCCI	April 2019	July 2019	Rs. 4,000,000	To facilitate and train the Secretary Generals of Trade Bodies and other related organizations.
8.	Establishment of e-Library of FPCCI	July 2019	October 2019	Rs. 6,000,000	For the facilitation to the Members

9.	Enhancement of Wi-Fi and Internet Solutions of FPCCI	February 2019	April 2019	Rs. 35,000	For facilitation of FPCCI Staff and its Members
10	Upgradaton and Maintenance of FPCCI Website	January 2019	March 2019	-	For facilitation of the Business Community of Pakistan

Proposed Activities, 2020

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
1.	Allotment of new Computer Systems to FPCCI Officers	March 2020	30 th April 2020	Rs. 1,000,000	To speed-up assignments of Staff Members with new technological advancements
2.	WhatsApp Groups of FPCCI Members	February 2020	28 th February 2020	-	For timely circulation of FPCCI meeting notices and information
3.	Creation of emails of FPCCI Staff Members and Office Bearers	January 2020	31 st January 2020	-	To use only domain based emails for official correspondence
4.	Printing of Thermal Plastic cards of FPCCI Members and Staff for the year 2019	January 2020	31 st January 2020	Rs. 60,000	For identity of FPCCI Members and Staff
5.	ERP Monitoring & Evaluation	January 2020	December 2020	Rs. 400,000	For streamline the processes of FPCCI.
6.	Enhancement of Wi-Fi and Internet Solutions of FPCCI	February 2020	April 2020	Rs. 40,000	For facilitation of FPCCI Staff and its Members
7.	Upgradaton and Maintenance of FPCCI Website	January 2020	March 2020	-	For facilitation of the Business Community of Pakistan

Proposed Activities, 2021

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
1.	Maintenance of Existing Computer Systems of FPCCI Officers	March 2021	30 th April 2021	Rs. 1,000,000	To speed-up assignments of Staff Members with new technological advancements
2.	WhatsApp Groups of FPCCI Members	February 2021	28 th February 2021	-	For timely circulation of FPCCI meeting notices and information
3.	Creation of emails of FPCCI Staff Members and Office Bearers	January 2021	31 st January 2021	-	To use only domain based emails for official correspondence
4.	Printing of Thermal Plastic cards of FPCCI Members and Staff for the year 2019	January 2021	31 st January 2021	Rs. 60,000	For identity of FPCCI Members and Staff
5.	ERP Monitoring & Evaluation	January 2021	December 2021	Rs. 300,000	For streamline the processes of FPCCI.
6.	Enhancement of Wi-Fi and Internet Solutions of FPCCI	February 2021	April 2021	Rs. 30,000	For facilitation of FPCCI Staff and its Members
7.	Upgradaton and Maintenance of FPCCI Website	January 2021	March 2021	-	For facilitation of the Business Community of Pakistan

Corporate Affairs Department FPCCI

Proposed Activities, 2019

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
1.	ISO Certification of FPCCI	November 2018	31 st January 2019	Rs. 40,000	To streamline the process of FPCCI, as per international standards.
2.	Annual Subscriptions of FPCCI from the Trade Bodies	January 2019	31 st March 2019	-	As per Rule and Act 2013
3.	Annual Elections of FPCCI	October 2019	31 st December 2019	-	As per Rule and Act 2013
4.	ISO Compliances	June 2019	July 2019	-	Six-Monthly Survey by the External Auditors
5.	2 nd FPCCI Executive Committee Meeting	April 2019	April 2019	Rs. 20,000	To discuss the related matters as per agenda items
6.	Extra Ordinary General Body Meeting of FPCCI	June 2019	June 2019	Rs. 40,000	To discuss the related matters as per agenda items
7.	3 rd FPCCI Executive Committee Meeting	July 2019	July 2019	Rs. 20,000	To discuss the related matters as per agenda items
8.	4 th FPCCI Executive Committee Meeting	September 2019	September 2019	Rs. 20,000	To discuss the related matters as per agenda items
9.	63 rd Annual General Body Meeting of FPCCI	31 st December 2019	31 st December 2019	Rs. 100,000	To announce the Election Results and approval of Annual Report of FPCCI and minutes of Last AGM.
10	1 st FPCCI Executive Committee Meeting for the year 2020	31 st December 2019	31 st December 2019	Rs. 30,000	For change of signatories of Bank Accounts

Proposed Activities, 2020

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
1.	Annual Subscriptions of FPCCI from the Trade Bodies	January 2020	31 st March 2019	-	As per Rule and Act 2013
2.	Annual Elections of FPCCI	October 2020	31 st December 2020	-	As per Rule and Act 2013
3.	ISO Compliances	June 2020	July 2020	-	Six-Monthly Survey by the External Auditors
4.	2 nd FPCCI Executive Committee Meeting	April 2020	April 2020	Rs. 20,000	To discuss the related matters as per agenda items
5.	Extra Ordinary General Body Meeting of FPCCI	June 2020	June 2020	Rs. 40,000	To discuss the related matters as per agenda items
6.	3 rd FPCCI Executive Committee Meeting	July 2020	July 2020	Rs. 20,000	To discuss the related matters as per agenda items
7.	4 th FPCCI Executive Committee Meeting	September 2020	September 2020	Rs. 20,000	To discuss the related matters as per agenda items
8.	64 th Annual General Body Meeting of FPCCI	31 st December 2020	31 st December 2020	Rs. 100,000	To announce the Election Results and approval of Annual Report of FPCCI and minutes of Last AGM.
9.	1 st FPCCI Executive Committee Meeting for the year 2021	31 st December 2020	31 st December 2020	Rs. 30,000	For change of signatories of Bank Accounts

Proposed Activities, 2021

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
1.	Annual Subscriptions of FPCCI from the Trade Bodies	January 2021	31 st March 2021	-	As per Rule and Act 2013
2.	Annual Elections of FPCCI	October 2021	31 st December 2021	-	As per Rule and Act 2013

3.	ISO Compliances	June 2021	July 2021	-	Six-Monthly Survey by the External Auditors
4.	2 nd FPCCI Executive Committee Meeting	April 2021	April 2021	Rs. 20,000	To discuss the related matters as per agenda items
5.	Extra Ordinary General Body Meeting of FPCCI	June 2021	June 2021	Rs. 40,000	To discuss the related matters as per agenda items
6.	3 rd FPCCI Executive Committee Meeting	July 2021	July 2021	Rs. 20,000	To discuss the related matters as per agenda items
7.	4 th FPCCI Executive Committee Meeting	September 2021	September 2021	Rs. 20,000	To discuss the related matters as per agenda items
8.	65 th Annual General Body Meeting of FPCCI	31 st December 2021	31 st December 2021	Rs. 100,000	To announce the Election Results and approval of Annual Report of FPCCI and minutes of Last AGM.
9.	1 st FPCCI Executive Committee Meeting for the year 2022	31 st December 2021	31 st December 2021	Rs. 30,000	For change of signatories of Bank Accounts

Coordination Department of FPCCI

Proposed Activities, 2019

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
1.	7 th FPCCI Achievement Awards	January 2019	2 nd Week of April 2019	Rs. 5,000,000	For appreciation of Achievement of Businessmen of Pakistan
2.	43 rd FPCCI Export Awards	July 2019	3 rd Week of October 2019	Rs. 7,000,000	To encourage Exporters on Foreign Exchange earnings & enhancement of Exports
3.	Meetings of FPCCI Standing Committees on different sectors	February 2019	November 2019	Rs. 500,000	To address issues of business sectors with the coordination and support of Ministries
4.	Seminars and Conferences	March 2019	November 2019	Rs. 1,500,000	To arrange seminars and conferences with the support of SBP, National Banks, ICMA, ICA, BOI, SECP, DGTO, TDAP, Ministries and other Departments to address the issues

Proposed Activities, 2020

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
1.	8 th FPCCI Achievement Awards	January 2020	2 nd Week of April 2020	Rs. 5,000,000	For appreciation of Achievement of Businessmen of Pakistan

2.	44 th FPCCI Export Awards	July 2020	3 rd Week of October 2020	Rs. 7,000,000	To appreciate the Exporters on Foreign Exchange earnings and enhancement of Exports of Pakistan.
3.	Meetings of FPCCI Standing Committees on different sectors	February 2020	November 2020	Rs. 500,000	To resolve the issues of the different business sectors with the coordination and support of Ministries and departments
4.	Seminars and Conferences	March 2020	November 2020	Rs. 1,500,000	To arrange seminars and conferences with the support of SBP, National Banks, ICMA, ICA, BOI, SECP, DGTO, TDAP, and other Departments to address the issues

Proposed Activities, 2021

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
1.	9 th FPCCI Achievement Awards	January 2021	2 nd Week of April 2021	Rs. 5,000,000	For appreciation of Achievement of Businessmen of Pakistan
2.	45 th FPCCI Export Awards	July 2021	3 rd Week of October 2021	Rs. 7,000,000	To appreciate the Exporters on Foreign Exchange earnings and enhancement of Exports of Pakistan.

3.	Meetings of FPCCI Standing Committees on different sectors	February 2021	November 2021	Rs. 500,000	To resolve the issues of the different business sectors with the coordination and support of Ministries and departments
4.	Seminars and Conferences	March 2021	November 2021	Rs. 1,500,000	To arrange seminars and conferences with the support of SBP, National Banks, ICMA, ICA, BOI, SECP, DGTO, TDAP, Ministries and other Departments to address the issues

Budget & Membership Affairs Department

SR.NO	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
1.	Invitation of the Proposals for Federal Budget	January, 2019	February, 2019	No Impact	To Receive Proposals from MTB
2.	Compilation of Proposals received from Member Trade Bodies	January, 2019	March, 2019	No Impact	To compile proposals, received from MTB
3.	Formation of a Budget Advisory Council and four Regional Committees on FPCCI Budget Proposals 2019-20 and Invitation of Nomination of Members thereon.	January, 2019	February, 2019	No Impact	To constitute FPCCI Budget Advisory Council four Regional Committees on FPCCI Budget Proposals 2019-20
4.	Holding Pre-budget Meetings of FPCCI Budget Advisory Council & Regional Committees	February, 2018	April, 2019	Rs. 30,000	To prepare FPCCI Budget Proposals 2019-20
5.	FPCCI Pre-Budget Seminars	February, 2019	April, 2019	Rs. 150,000/-	To identify and issues being faced by the trade & industry and evolve concrete recommendations for their resolution.
6.	Preparation / Finalization of FPCCI Pre-Budget Proposals 2019-20	March, 2019	April, 2019	Rs. 60,000/.	To finalize FPCCI Pre-Budget Proposals 2019-20
7.	Submission of FPCCI Pre-Budget Proposals 2019-20	March, 2019	April, 2019	No Impact	To incorporate FPCCI Pre-Budget Proposals 2019-20 in the forthcoming Federal Budget 2019-20

8.	FPCCI Pre-Budget Press Conference	March, 2019	March, 2019	Rs. 100,000/-	To brief the representatives of electronic and print media and project about the salient features of FPCCI Pre-Budget Proposals 2019-20,
9.	FPCCI Pre-Budget Meeting with Government Officials	March, 2019	April, 2019	No Impact	To project and convey FPCCI point on its Pre-Budget Proposals 2019-20.
10.	Audio Visual arrangements for Federal Budget Speech of Finance Minister	May, 2019	May, 2019	Rs. 100,000/-	listening of the Budget Speech
11.	Preparation of FPCCI Comparative Statement	May, 2019	May, 2019	No Impact	To analyze the FPCCI Pre-Budget Proposals regarding incorporation in the Federal Budget
12.	Post Budget emergent meeting of E.C, G.B members and all MTB	June, 2019	June, 2019	Rs. 100,000/-	To consider the proposed fiscal measures of the Finance Bill and to take FPCCI Stance on it.
13.	FPCCI Post Budget Press Conference	June, 2019	June, 2019	Rs. 50,000/-	To presenting FPCCI point of view about the Salient Features of the Federal Budget 2018-19.
14.	Post Budget Meetings of FPCCI Budget Advisory Council	June, 2019	June, 2019	Rs. 20,000/-	To consider and identify irritant taxation measures of Finance Bill 2019 and evaluate its impact industrial activities.

15.	FPCCI Post Budget Seminars	June, 2019	June, 2019	Rs. 100,000/-	To create awareness about the Salient Features of the Forthcoming Federal Budget 2019-20 and to seek their input.
16.	Formulation and Submission of FPCCI Post Budget Memorandum 2019-20	June, 2019	June, 2019	No Impact	To improve Finance Bill impact on overall national economy.
17.	Post Budget Meetings with Government	June, 2019	June, 2019	No Impact	To effectively project FPCCI point of views on newly announced budgetary measures and for removal of harsh and irritant measures from the statute, if any.
18.	Invitation to Government officials to Visit FPCCI	Throughout the year	Throughout the year	No Impact	To further strengthen FPCCI cordial relations with Ministry of Finance, Ministry of Commerce, Federal Board of Revenue (FBR) etc.,
19.	Members Affairs	Throughout the year	Throughout the year	No Impact	To help our MTB in resolving their issues
20.	International Trade Dispute	Throughout the year	Throughout the year	No Impact	To resolve commercial disputes amicably and satisfactorily outside the court of law through negotiation, between local and foreign companies.

Note

The above month-wise Plan of Activities that would be undertaken in the year 2019, will also be undertaken / repeated during the years 2020 and 2021:

Administration & HR Department of FPCCI

Proposed Activities, 2019-2021

SR.N O	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
	Construction of Peshawar R.O	April 2019	Oct 2021	Rs. 50 Million	FPCCI Regional Office
1.	Construction of Lahore R.O	May 2019	Nov 2021	Rs. 100 Million	FPCCI Regional Office
2.	Upgradation of Federation House Parking	March 2019	April 2019	Rs 10.0 Million	FPCCI Head-Office
3.	Replacement of Lift in Federation House	March 2019	July 2019	Rs 7.5 Million	FPCCI Head-Office
4.	Renovation/ Landscaping of Lawns at Federation House	March 2019	April 2019	Rs 2.5 Million	FPCCI Head-Office
5.	Refurbishment of B-1 Secretariat	Jan 2020	June 2020	Rs 7.5 Million	FPCCI Head-Office
6.	Re-location of R&D Office	June 2019	June 2020	Rs 10.0 Million	FPCCI Head-Office
7.	6 Month Performance Evaluation	June 2019/20/21	June 2019/20/21	No Financial Impact	Employee Performance Evaluation
8.	Annual Performance Evaluation	Dec 2019/20/21	Dec 2019/20/21	No Financial Impact	Employee Performance Evaluation
9.	Preparation of Payroll	Every Calender Month 2019/20/21	Every Calender Month 2019/20/21	No Financial Impact	Payroll Disbursement
10	Monitoring of Attendance/ Absence/Leaves	Every Calender Month 2019/20/21	Every Calender Month 2019/20/21	No Financial Impact	Monitoring of Employees
11	Annual Report of FPCCI	November 2019/20/21	31 st December 2019/20/21	Rs. 500,000	To present in FPCCI Annual General Body Meeting

Research & Policy Department of FPCCI

Proposed Activities, 2019-2021

Policy Research

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
1.	Presentation of the official proposals and recommendations for the Federal Budget	Jan-2019	Dec-2021	Rs. 1.0 million	To facilitate business community and provide recommendations to Government related to budget sand policy making
2.	Presentation of the official proposals and recommendations for the Trade Policy	Jan-2019	Dec-2021	Rs. 1.0 million	To resolve the issues related to trade and provide recommendations for the enhancement of trade.
3.	Presentation of the official proposals and recommendations for the Monetary Policy	Jan-2019	Dec-2021	--	To provide the recommendations related the monitory policy to policy makers.
4.	Presentation of the official comments and Annual research reports on the Federal Budget (seminars press conference)	Jan-2019	Dec-2021	Rs. 1.0 million	To highlight the issues faced by business community and how can these issues solved by policy makers
5.	Presentation of the official comments and Annual research reports on the Trade Policy	Jan-2019	Dec-2021	Rs. 1.0 million	To highlight the issues faced by business community and how can these issues solved by policy makers
6.	Presentation of the official comments and Annual research reports on the Monetary Sector	Jan-2019	Dec-2021	--	To provide the recommendations related the monitory policy to policy makers.

7.	Presentation of the Proposal on promotion of the SMEs in Pakistan	Jan-2019	Dec-2021	Rs. 2.0 million	To facilitate the SME sector by highlighting their issues and providing recommendations to concerned authorities.
8.	Analysis of Textile Sector – Outlook in view of the International competition	Jan-2019	Dec-2021	Rs. 2.5 million	To facilitate the Textile Sector by highlighting their issues and providing recommendations to concerned authorities.
9.	Analysis of Investment Climate in Pakistan	Jan-2019	Dec-2021	Rs. 3.0 million	To enhance the investment volume in Pakistan.
10.	Report on Present situation in Agriculture and Industrial Sectors of Pakistan	Jan-2019	Dec-2021	Rs. 5.0 million	To facilitate the Agriculture and Industrial Sectors by highlighting their issues and providing recommendations to concerned authorities.
11.	Current status and issues of Major Industries in Pakistan	Jan-2019	Dec-2021	Rs. 10 million	To facilitate the major industries of Pakistan by highlighting their issues and providing recommendations to Policy makers/concerned authorities.
12.	Proposals on Halal Industry in Pakistan	Jan-2019	Dec-2021	Rs. 5.0 million	To facilitate the -- business community
13.	Analysis of Pakistan's World Exports – commodity/ country approach <ul style="list-style-type: none"> • Export potential of traditional & non-traditional products • Potential in conventional and non-conventional Markets • Analysis of some selected exports products from Pakistan to various countries 	Jan-2019	Dec-2021	Rs. 50 million	To enhance the product diversification in the international market.

14.	Occasional presentations/ reports on the industrial and business implications of major policy measures taken by the government and important national and international events.	Jan-2019	Dec-2021	Rs. 50 million	To facilitate the major industries of Pakistan by highlighting their issues and providing recommendations to Policy makers/concerned authorities.
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Applied Research

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
1.	Formulation of a WTO cell	Jan-2019	Dec-2021	Rs. 30 million	To play the effective role between Businessmen in Pak and other members of WTO.
2.	Cost of Doing Business in Pakistan: Cost-Benefit-Analysis of Large Scale Units	Jan-2019	Dec-2021	Rs. 15 million	To facilitate business community in context of cost of doing business related to Large Scale Units
3.	Enhancing the competitiveness of Pakistani Industries	Jan-2019	Dec-2021	Rs. 15 million	To increase the volume of exports in international market.
4.	Development of export-oriented SMEs through promotion of Industrial clusters	Jan-2019	Dec-2021	Rs. 20 million	To increase the growth of export-oriented SMEs through promotion of Industrial clusters
5.	Image Building of Pakistani Products in International Markets: Issues and Recommendations	Jan-2019	Dec-2021	Rs. 100 million	To create awareness about the importance of branding
6.	Issues in EU and Prospects for Pakistan	Jan-2019	Dec-2021	Rs. 5.0 million	To highlight the issues related to EU and provide recommendations
7.	Issues related to trade between Pakistan and OIC	Jan-2019	Dec-2021	Rs. 2.5 million	To highlight the issues related to trade between Pak and OIC and provide recommendations

8.	A detailed study on "Quantification of the Social Contribution of Industries in Pakistan"	Jan-2019	Dec-2021	Rs.3.0 million	The study will help us to quantify the contribution of social sectors in the industrial development.
9.	Exploring potential of Pakistan exports in EU, NAFTA, COMESA, ASEAN, ECO, EFTA, etc.	Jan-2019	Dec-2021	Rs. 100 million	To encourage the exporters towards trade with regional trading blocs in order to enhance the volume of trade.
10.	Policy Analysis of Structure & Reforms in Terms of Macroeconomic Variables: Internal and External Deficits; Inflation, Employment, GDP growth, Poverty etc. For instance, the impact of : <ul style="list-style-type: none"> • Tax reforms • Tariff reforms • Capital Market reforms • Socio-political reforms • Macro-policy reforms • Exchange Rate Reforms 	Jan-2019	Dec-2021	Rs. 100 million	The aim of this analysis is to examine the policies related to macroeconomic indicators of Pakistan so that issues can be highlighted.

Development of Credible Database for ready references

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
1.	Current industrial trends in Pakistan- a comparative analysis with regional countries like India, Bangladesh, China, etc.	Jan-2019	Dec-2021	Rs. 5.0 million	To provide the comparison of Pakistan's industrial performance with regional countries.
2.	World Trade (region & country wise)- annual statistics	Jan-2019	Dec-2021	Rs. 5.0 million	To help in analyzing the trend of trade volumes, deficits and other trade related indicators.

3.	Pakistan Trade data (annual / monthly)	Jan-2019	Dec-2021	Rs. 5.0 million	Keeping the record of monthly and yearly data help to compare the economic performance of Pakistan at macro as well as micro level.
4.	Industrial Data (production/consumption/ export/import)	Jan-2019	Dec-2021	Rs. 10.0 million	Keeping the record of data help to compare the industrial performance of Pakistan at different stages.
5.	Investment (world /region/country trend)	Jan-2019	Dec-2021	Rs. 5.0 million	The database of investment will help to generate trends of investment and provide comparison at global, country and regional level
6.	Socio-economic indicators (region/country-wise)	Jan-2019	Dec-2021	Rs. 5.0 million	Keeping the record of socioeconomic data help to compare the performance of social sector of Pakistan with other countries at different stages.
7.	Impact of Social Compliance on Cost Competitiveness (Workshop)	Jan-2019	Dec-2021	Rs. 5.0 million	To create awareness related to social compliance on cost competitiveness
8.	Dumping of imported goods and its implications on Pakistan Industry (Workshop)	Jan-2019	Dec-2021	Rs. 5.0 million	To create awareness among traders related to dumping of imported goods
9.	Development of Economic Linkages among Muslim Countries (Conference)	Jan-2019	Dec-2021	Rs. 5.0 million	To highlight the importance of establishing the Economic Linkages among Muslim Countries

10.	<p>Training programs/ Workshops for the directors and managers of the industrial units on the relevant issues like,</p> <ul style="list-style-type: none"> • legal, financial and social implications of WTO regime, • Corporate Governance, • Standardizations, • Taxation laws etc. 	Jan-2019	Dec-2021	Rs. 50.0 million	To enhance the knowledge of directors and managers related to legal, financial and social implications of WTO regime and other issues.
11.	<p>Symposiums on contemporary issues like,</p> <ul style="list-style-type: none"> • The Possibilities of international joint ventures, • New avenues for investments, • Innovative techniques in corporate financing 	Jan-2019	Dec-2021	Rs. 50.0 million	To highlight the importance of investment opportunities and importance of innovative techniques in order to expand the share in international market.

FPCCI-Academia Linkages

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
1.	Linkages with Universities of Pakistan	Jan-2019	Dec-2021	Rs. 50.0 million	The industry academia linkages would highlight the major economic and business related issues and provide its solution.
2.	<p>International Collaboration with</p> <ul style="list-style-type: none"> • World Trade Organization • United Nation Center for Trade and development • International Trade Statistics • Commonwealth enterprises and Investment Forum 	Jan-2019	Dec-2021	Rs. 100 million	To develop the linkages with global think tanks and international institutions.

Business Councils, JBCs & Delegations Department of FPCCI

Proposed Activities, 2019

Memberships of the Business Councils of FPCCI

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
1.	New/Renewel of the Memberships of the 133 Business Councils of FPCCI	21st December 2019	Throughout the year	IA&M Division earns approx Rs. 10 to 13.5 Million Rupees Every year	objective of the Business Councils is to provide an international forums to stimulate business relations of Pakistan with other countries of the world

Elections of Business Councils of FPCCI

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
2.	Elections of Business Councils with Minimum of 20 valid members which is required to hold the elections of the Board of Directors of BCs	17 th January 2019	30th March 2019 (Tentatively)	Expenses incurred on the arrangement of the election process Approx Rs. 2000/-	To carry out the activities of Business Councils effectively and consistently.

Meetings of Business Councils of FPCCI

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
3.	Around 40 Meetings of the Business Councils & Joint CCI of FPCCI held throughout the year	01 st February 2019	Throughout the year	Every meetings Approx Rs. 50,000/-	Meetings of the Business Councils of FPCCI are conducted to discuss the bilateral trade for the promotion of exports

Expected Incoming Trade Delegation of Business Councils of FPCCI and Joint Business Council (JBC)

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
4.	Trade Delegation from Iran FPCCI Head Office	19 th February 2019	21 st February 2019	Expenses on meetings, Seminar, B2B meetings, Approx Rs, 50,000/-	<ul style="list-style-type: none"> • Meeting of Joint Business Council • Seminar on Doing Business with Iran • B2B meetings
5.	Trade Delegation from Singapore	25th February 2019	3 rd March 2019	Approximate expenses incurred on the arrangement of meeting, Seminar, Lunch & Dinner in FPCCI Approx Rs 150,000/-	<ul style="list-style-type: none"> • trade delegation from Singapore Business Forum (SBF) to gain insight about the investment opportunities in Pakistan

6.	Trade delegation of Pak-Belarus Joint Business Council (Belarus Chapter) FPCCI Capital Office	6 March 2019	7 March 2019	Expenses on the arrangement of networking meeting, B2B meetings Approx Rs. 20,000/-	<ul style="list-style-type: none"> • 4th Session of Pak-Belarus Joint Business Council • B2B meetings
7.	Trade Delegation from Bulgaria FPCCI Capital Office	28 March 2019	29 March 2019	Expenses on the arrangement of networking meeting, b2b meetings Approx Rs. 20,000/-	<ul style="list-style-type: none"> • 2nd Session of Pak-Bulgaria Business Forum • signing of MoU • inaugural session of Pak-Bulgaria Joint Business Council (JBC)
8.	Trade Delegation from UK FPCCI Head Office	April 2019	April 2019	Expenses on the arrangement of meetings, Approx Rs.100,000/-	<ul style="list-style-type: none"> • Trade Delegation of UK-Pakistan Chamber of Commerce & Industry (UKPCCI) • B2B meetings
9.	Around 15 incoming delegation from different countries during TEXPO Pakistan 2019 FPCCI Regional Office (Lahore)	11 th April 2019	14 th April 2019	Approximate expenses incurred on the arrangement of meetings Approx Rs. 20,000/-	<ul style="list-style-type: none"> • Trade delegations from different countries visiting TEXPO Pakistan visit FPCCI to interact with business community of Pakistan
10	Expected Delegation from different countries in collaboration with TDAP/Ministries	1 st Quarter 2019	Throughout the year	Approximate expenses incurred on the arrangement of meetings Approx Rs. 20,000/-	<ul style="list-style-type: none"> • Trade and business delegation from different countries proposed by the ministry of commerce or TDAP

11	Trade Delegation from Vietnam FPCCI Head Office	2 nd Quarter 2019 (Proposed)		Expenses incurred on arrangement Meeting, B2B Approx Rs. 30,000/-	<ul style="list-style-type: none"> • Inaugural Session of Pakistan-Vietnam Business Forum • B2B meetings
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Expected Outgoing Trade Delegations of Business Councils of FPCCI and Joint Business Councils (JBC)

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
12	High Profile Trade Delegation to Abu Dhabi, UAE	13 th February 2019	14 th February 2019	Approx. 10-12 Million Rs. through the membership	<ul style="list-style-type: none"> • Inaugural session of Pak-UAE JBC • B2B meetings
13	Trade Delegation to Oman	25 th March 2019	28 th March 2019	As Above	<ul style="list-style-type: none"> • Meeting of Pak-Oman JBC • B2B meetings
14	Trade Delegation to New Zealand (Proposed)	April 2019	April 2019	As Above	<ul style="list-style-type: none"> • MoU for trade and economic cooperation with Wellington CCI. • B2B meetings
15	Trade Delegation to Italy (Proposed)	To be finalized	To be finalized	As Above	<ul style="list-style-type: none"> • Signing of MoU • Fashion show to display Pakistan's leather and denim products
16	Trade Delegation to USA (Pending Since 2018)	2 nd Quarter 2019 (TBC)	2 nd Quarter 2019	As Above	<ul style="list-style-type: none"> • To explore new market trends and potential of Pakistani products in American market

17	High profile Trade Delegation to Morocco (Proposed by chairman Pak-Morocco Business Council)	3 rd Quarter 2019	3 rd Quarter 2019	As Above	<ul style="list-style-type: none"> • High profile trade delegation to visit and meet different business hubs and chambers of Morocco
18	Trade Delegation to Australia (Proposed)	To be finalized	To be finalized	As Above	<ul style="list-style-type: none"> • A high profile trade delegation consisting of business persons from different sectors to explore Australian market.
19	Trade Delegation to Brazil (Proposed by Pakistan's Mission in Brazil)	To be finalized	-	As Above	<ul style="list-style-type: none"> • To sign MoU for Trade economic Cooperation and
20	Trade delegation of Pak-UK Business Council to visit UK (Proposed by Chairman of Pak-UK Business Council)	3 rd Quarter 2019	3 rd Quarter 2019	As Above	To attend BCC international trade summit 2019 and have fruitful meetings with our counterparts in Manchester and London as well as Scotland
21	Trade Delegation to Indonesia (Proposed by President FPCCI	3 rd Quarter 2019	3 rd Quarter 2019	As Above	To implement the clauses of recently signed MoU with counterpart in Indonesia, a trade delegation consisting of business persons from different sectors to explore Indonesian market.

22	Trade Delegation of Pakistan-Iraq Joint Business Council (Pakistan) to visit Iraq (Proposed)	To be finalized	-	As Above	to sign the MoU with counterpart in Iraq for the establishment of Pak-Iraq JBC followed by holding of Inaugural Session of Pak-Iraq JBC on the sideline 9 th Session of Pak-Iraq JMC
23	Expected Outgoing Delegations to different countries, recommended by Ministries / TDAP	Throughout the year	Throughout the year	As Above	To explore and expand the market reach of Pakistani products around the world
24	Trade Delegation to Mexico (Proposed by Pakistani Mission in Mexico)	4 th Quarter 2019	4 th Quarter 2019	As Above	To sign the MoU for Trade and Economic Cooperation with COMSE, Mexico followed by B2B meetings

Seminars/Webinars/Awareness Sessions

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
1.	Seminar on "Doing Business with Iran on the Occasion of Incoming Delegation from Iran	20 th February 2019 (TBC)	20 th February 2019	Arrangement of seminar Approx Rs. 60,000/-	To discuss the opportunities Trade and Investment between Pakistan & Iran
2.	Seminar on "Potential of Bilateral Trade Between Pakistan & Singapore" On the Occasion of Incoming Delegation from Singapore	25 th February 2019	25 th February 2019	Arrangement of seminar Approx Rs. 60,000/-	To discuss the opportunities and potential of bilateral trade between Pakistan and Singapore

3.	Webinars on Awareness of US GSP in collaboration with commerce Division (Proposed by Ministry of Commerce)	3 rd Week of January 2019	3 rd Week of January 2019	Arrangement of seminar Approx Rs. 30,000/-	The objective of this awareness session is to brief the benefits of US GSP status for Pakistani exporters
4.	Seminar on Doing Business with Central Asian Countries (Proposed)	2 nd – 3 rd Quarter 2019	2 nd – 3 rd Quarter 2019	Arrangement of seminar Approx Rs. 60,000/-	Potential of Pakistani products in central Asian countries has been increased in last few years. The session will aim to highlight the potential sectors and other aspects of exports to Central Asian countries
5.	Chain of Seminar on Business Opportunities in different countries (Proposed)	To be Confirmed	-	Arrangement of seminar Approx Rs. 30,000/-	The purpose of conducting these seminars is to spread awareness on the business and trade opportunities for Pakistani products in countries around the globe
6.	Seminar on Doing Business with Qatar (Proposed by Chairman of Pakistan-Qatar Business Council)	To be Confirmed	-	Arrangement of seminar Approx Rs. 30,000/-	To discuss the business opportunities for the promotion of bilateral trade between the two countries

Proposals for JMC/JEC/IMC/JWC Meetings

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
7.	Proposals and Fresh Implementation status sent to the Ministry	Through the year	Through the year	-	Before any session of Joint Ministerial Commission (JMC), Joint Economic Committee (JEC), Joint Working Group (JWG) etc, ministry ask for the proposals and a nomination of a relevant person from FPCCI

Proposed Activities, 2020

Memberships of the Business Councils of FPCCI

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
1.	New/Renewel of the Memberships of the 133 Business Councils of FPCCI	Last Quarter of December 2019	Throughout the year	Approx 12 to 14 Million Rupees	objective of the Business Councils is to provide an international forums to stimulate business relations of Pakistan with other countries of the world

Elections of Business Councils of FPCCI

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
2.	Elections of Business Councils with Minimum of 20 valid members which is required to hold the elections of the Board of Directors of BCs	15 th January 2020	30th March 2020 (Tentative)	Arrangement of the election process Approx Rs. 2000/-	To carry out the activities of Business Councils effectively and consistently.

Meetings of Business Councils of FPCCI

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
3.	Meetings of the Business Councils & Joint CCI of FPCCI	01 st February 2020	Throughout the year	Arrangement of the every meeting Approx Rs. 50,000/-	To discuss the bilateral trade for the promotion of exports

Expected Incoming Trade Delegation of Business Councils of FPCCI and Joint Business Councils (JBC)

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
4.	Expected to Receive around 20 delegations from different countries around the world	1 st Quarter 2020	Throughout the year	Approximate Expenses Rs. 15 Lac for the incoming delegation	To provide a platform for the business community to explore the new market trends and potential of Pakistani products

Expected Outgoing Trade Delegation of Business Councils of FPCCI and Joint Business Councils (JBC)

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
5.	Expected to arrange around 15 delegations to different countries around the world	1 st Quarter 2020	1 st Quarter 2020	Approx Rs. 40 Lac	-

Seminars/Webinars/Awareness Sessions

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
6.	Seminars and Awareness Sessions on the Potential/Opportunities of bilateral trade with different countries around the world	Throughout the year	Throughout the year	Approx Rs. 250,000/-	-

Proposals for JMC/JEC/IMC/JWC Meetings

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
7.	Proposals and Fresh Implementation status sent to the Ministry	Through the year	Through the year	-	Prior to the Sessions of JMC, JEC, JWG & IGC ministry ask for the proposals and nominations of relevant persons

Proposed Activities, 2021

Memberships of the Business Councils of FPCCI

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
8.	New/Renewal of the Memberships of the 133 Business Councils of FPCCI	Last Quarter of December 2020	Throughout the year	Not decided	objective of the Business Councils is to provide an international forums to stimulate business relations of Pakistan with other countries of the world

Elections of Business Councils of FPCCI

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
9.	Elections of Business Councils with Minimum of 20 valid members which is required to hold the elections of the Board of Directors of BCs	15 th January 2021	30th March 2021 (Tentative)	Expenses Approx Rs. 2000/-	To carry out the activities of Business Councils effectively and consistently.

Meetings of Business Councils of FPCCI

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
10	Meetings of the Business Councils & Joint CCI of FPCCI	February 2021	Throughout the year	Expenses incurred on the arrangement of the every meetings	Meetings of the Business Councils of FPCCI are conducted to discuss the bilateral trade for the promotion of exports of our country through global networking all over the world.

Expected Incoming Trade Delegation of Business Councils of FPCCI and Joint Business Councils (JBC)

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
11	Expected to Receive around 20 delegations from different countries around the world	1 st Quarter 2021	Throughout the year	Approximate Expenses incurred on the arrangement of meetings, Rs. 12 Lac.	To provide a platform for the business community to explore the new market trends and potential of Pakistani products/services in international market.

Expected Outgoing Trade Delegation of Business Councils of FPCCI and Joint Business Councils

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
12	Expected to send 15 delegations to different countries around the world	1 st Quarter 2021	Throughout the year	Not decided	For JMC, JEC, JWG & IGC ministry ask for the proposals

Seminars/Webinars/Awareness Sessions

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
13	Seminars and Awareness Sessions on the Potential/Opportunities of bilateral trade with different countries	Throughout the year	Throughout the year	Approximate Rs. 250,000/-	-

Proposals for JMC/JEC/IMC/JWC Meetings

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
14	Proposals and Fresh Implementation status sent to the Ministry	Through the year	Through the year	-	Prior to the Sessions of JMC, JEC, JWG & IGC ministry ask for the proposals and nominations of relevant persons

Economic Forums Department of FPCCI

Proposed Activities, 2019

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
1.	CACCI Planning Committee Meeting	25 th March 2019	25 th March 2019	Rs. 300,000	To provide ideas and suggestions for 33 rd CACCI Conference
2.	Executive Committee Meeting of Islamic Chamber	April 2019	April 2019	Rs. 300,000	To represent FPCCI being the official member of ICCIA from Pakistan
3.	4 th Round Table Conference of Silk Road Chambers of Commerce & Industry	May 2019	May 2019	Rs. 400,000	To represent Pakistan
4.	St. Petersburg International Economic Forum 2019	6 th June 2019	8 th June 2019	Rs. 500,000	To organize the official business delegation from Pakistan to project Pakistan's positive image
5.	14 th China South Asia Business Forum	14 th June 2019	16 th June 2019	Rs. 400,000	To represent Pakistan's official participation at this forum. This is held on the sideline of China South Asia Kunming Expo
6.	75 th Executive Committee Meeting of SAARC CCI	July / August 2019	July / August 2019	Rs. 300,000	To represent FPCCI at this event being the official member of SAARC CCI from Pakistan
7.	33 rd CACCI Conference	17 th September 2019	18 th September 2019	Rs. 500,000	To represent FPCCI at this event being the official member of CACCI from Pakistan

8.	26 th Executive Committee and Specialized Committee Meetings of ECO CCI	October 2019	October 2019	Rs. 600,000	To represent FPCCI at this event being the founding member of ECO CCI.
9.	D8 Plenary Assembly and Business Forum	November 2019	November 2019	Rs. 500,000	To represent FPCCI at this event being the official member of D8 CCI from Pakistan.
10	Board of Directors Meeting of ICCIA	December 2019	December 2019	Rs. 3 – 4 Million	FPCCI is planning to organize the Board of Directors Meeting of ICCIA at Islamabad or Karachi.

Proposed Activities, 2020

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
1.	Executive Committee Meeting of Islamic Chamber	April 2020	April 2020	Rs. 300,000	To represent FPCCI being the official member of ICCIA from Pakistan
2.	5 th Round Table Conference of Silk Road Chambers of Commerce & Industry	May 2020	May 2020	Rs. 400,000	To represent Pakistan
3.	St. Petersburg International Economic Forum 2020	June 2020	June 2020	Rs. 500,000	To organize the official business delegation from Pakistan to project Pakistan's positive image
4.	15 th China South Asia Business Forum	June 2020	June 2020	Rs. 400,000	To represent Pakistan's official participation at this forum. This is held on the sideline of China South Asia Kunming Expo

5.	76 th Executive Committee Meeting of SAARC CCI	August 2020	August 2020	Rs. 300,000	To represent FPCCI at this event being the official member of SAARC CCI from Pakistan
6.	34 th CACCI Conference	September 2020	September 2020	Rs. 500,000	To represent FPCCI at this event being the official member of CACCI from Pakistan
7.	27 th Executive Committee and Specialized Committee Meetings of ECO CCI	October 2020	October 2020	Rs. 600,000	To represent FPCCI at this event being the founding member of ECO CCI.
8.	D8 Plenary Assembly and Business Forum	November 2020	November 2020	Rs. 500,000	To represent FPCCI at this event being the official member of D8 CCI from Pakistan.
9.	Board of Directors Meeting of ICCIA	December 2020	December 2020	Rs. 500,000	To represent FPCCI at this event being the official member of ICCIA from Pakistan

Proposed Activities, 2021

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
1.	Executive Committee Meeting of Islamic Chamber	April 2021	April 2021	Rs. 300,000	To represent FPCCI being the official member of ICCIA from Pakistan
2.	6 th Round Table Conference of Silk Road Chambers of Commerce & Industry	May 2021	May 2021	Rs. 400,000	To represent Pakistan

3.	St. Petersburg International Economic Forum 2021	June 2021	June 2021	Rs. 500,000	To organize the official business delegation from Pakistan to project Pakistan's positive image
4.	16 th China South Asia Business Forum	June 2021	June 2021	Rs. 400,000	To represent Pakistan's official participation at this forum. This is held on the sideline of China South Asia Kunming Expo
5.	77 th Executive Committee Meeting of SAARC CCI	August 2021	August 2021	Rs. 300,000	To represent FPCCI at this event being the official member of SAARC CCI from Pakistan
6.	35 th CACCI Conference	September 2021	September 2021	Rs. 500,000	To represent FPCCI at this event being the official member of CACCI from Pakistan
7.	28 th Executive Committee and Specialized Committee Meetings of ECO CCI	October 2021	October 2021	Rs. 600,000	To represent FPCCI at this event being the founding member of ECO CCI.
8.	D8 Plenary Assembly and Business Forum	November 2021	November 2021	Rs. 500,000	To represent FPCCI at this event being the official member of D8 CCI from Pakistan.
9.	Board of Directors Meeting of ICCIA	December 2021	December 2021	Rs. 500,000	To represent Pakistan

National & International Exhibitions Department of FPCCI

Proposed Activities, 2019

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
1.	HomeDec Kuala Lumpur Malaysia	18 April 2019	21 April 2019	US \$ 1170/ Booth (9 SQM)	To promote Pakistani Products, Home Textile, Decoration, Handicrafts, Furniture, etc.
2.	China Tianjin International Fair for Investment and Trade	18 April 2019	22 April 2019	RMB 5000/ Booth(9 SQM)	To Exhibits Leather, Brass , Marble, Onyx and wooden handicrafts
3.	21st Jakarta International Handicraft Trade Fair (INACRAFT 2019) Indonesia	24 April 2019	28 April 2019	US \$ 1530 / Booth (9 SQM)	To Explore Pakistani Products
4.	14th China Cultural Products Trade Fair Yiwu, Zhejiang –China	27 April 2019	30 April 2019	RMB 5600/ Booth (9 SQM)	Display Pakistan Culture Theme and Products
5.	China Yiwu Imported Commodities Fair	10 May 2019	13 May 2019	RMB 5200/ Booth (9 SQM)	Display Pakistan Culture Theme and Products
6.	Thailand Biggest Fair Bangkok, Thailand	13 May 2019	21 May 2019	US \$ 1855 / Booth (9 SQM)	To Explore Pakistani Products
7.	Consumer Goods (Russia) Brand Exhibition	29 May 2019	31 May 2019	US \$ 2700 / Booth (9 SQM)	To Exhibits Pakistan Products
8.	17th China International Consumer Goods Fair Ningbo China	07 June 2019	10 June 2019	RMB 4700 /Booth (9 SQM)	To Exhibits Leather, Brass , Marble, Onyx and handicrafts

9.	2nd South & South East Asia Commodity Expo & Investment Fair, Kunming China	14 June 2019	20 June 2019	RMB 1250/ Booth (9 SQM)	Display Pakistani Culture and Products
10	Korea Export Commodities Exhibition, Seoul Korea	21 June 2019	23 June 2019		
11	Pakistan Textile Expo, Houston USA	July 2019	July 2019	US \$ 3500/ Booth (9 SQM)	To promote Pakistani Products, Home Textile, Decoration, Handicrafts, Furniture, etc.
12	Rwanda International Trade Fair 2018, Kigali Rwanda	26 July 2019	15 Aug 2019	US \$ 1100/ Booth (9 SQM)	To explore new opportunity in African Region
13	China Tourism Industry Exposition, Tianjin	06 Sep 2019	09 Sep 2019	RMB 4500/ Booth (9 SQM)	Display Pakistani Culture and Products
14	China – Arab Expo Yinchuan, Ningxia, China	06 Sep 2019	10 Sep 2019	US \$ 700/ Booth (9 SQM)	Display Pakistani Culture and Products
15	Osaka Export Commodities Fair, Osaka Japan	12 Sep 2019	14 Sep 2019		To explore new opportunity in Japan
16	26th Uganda Int'l Trade Expo, Kampala, Uganda	03 Oct 2019	10 Oct 2019	US \$ 900 / Booth (9 SQM)	To explore new opportunity in African Region
17	25th China International Yiwu Commodities Fair	21 Oct 2019	25 Oct 2019	RMB 4900/ Booth (9 SQM)	Display Pakistani Theme and Products
18	AYSAF 2019	20 Nov 2019	23 Nov 2019	Euros 200/ SQM	To explore new opportunity in the Turkish market
19	28th FIDAK Int Trade Fair, Dakar, Senegal	16 Dec 2019	31 Dec 2019	US \$ 2700 / Booth (9 SQM)	To explore new opportunity in African Region

Proposed Activities, 2020

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
1.	HomeDec Kuala Lumpur Malaysia	18 April 2020	21 April 2020	US \$ 1170/ Booth (9 SQM)	To explore new opportunities in Malaysian market
2.	China Tianjin International Fair for Investment and Trade	18 April 2020	22 April 2020	RMB 5000/ Booth (9 SQM)	Display Pakistani Culture and Products
3.	22nd Jakarta International Handicraft Trade Fair (INACRAFT 2020 Indonesia	24 April 2020	28 April 2020	US \$ 1530 / Booth (9 SQM)	To explore new opportunities in Indonesian market
4.	15th China Cultural Products Trade Fair Yiwu, Zhejiang -China	27 April 2020	30 April 2020	RMB 5600/ Booth (9 SQM)	Display Pakistani Culture and Products
5.	China Yiwu Imported Commodities Fair	10 May 2020	13 May 2020	RMB 5200/ Booth (9 SQM)	Display Pakistani Culture and Products
6.	Thailand Biggest Fair Bangkok, Thailand	13 May 2020	21 May 2020	US \$ 1855 / Booth (9 SQM)	To explore new opportunities in Thailand market
7.	Consumer Goods (Russia) Brand Exhibition	29 May 2020	31 May 2020	US \$ 2700 / Booth (9 SQM)	To explore new opportunities in the Russian market
8.	High Tex 2020	2 June 2020	6 June 2020		To explore new opportunities in the Turkish market
9.	18th China International Consumer Goods Fair Ningbo China	7 June 2020	10 June 2020	RMB 4700 /Booth (9 SQM)	Display Pakistani Culture and Products
10	3rd South & South East Asia Commodity Expo & Investment Fair, Kunming China	14 June 2020	20 June 2020	RMB 1250/ Booth (9 SQM)	Display Pakistani Culture and Products

11	Korea Export Commodities Exhibition, Seoul Korea	21 June 2020	23 June 2020	-	To explore new opportunities in the Korean market
12	Pakistan Textile Expo, Houston USA	July 2020	July 2020	RMB 4500/ Booth (9 SQM)	To promote Pakistani products in US market
13	Rwanda International Trade Fair 2018, Kigali Rwanda	26 July 2020	15 Aug 2020	US \$ 1100/ Booth (9 SQM)	To explore new opportunity in African Region
14	China Tourism Industry Exposition, Tianjin China	06 Sep 2020	09 Sep 2020	RMB 4500/ Booth (9 SQM)	Display Pakistani Culture and Products
15	China – Arab Expo Yinchuan, Ningxia, China	06 Sep 2020	10 Sep 2020	US \$ 700/ Booth (9 SQM)	Display Pakistani Culture and Products
16	Osaka Export Commodities Fair, Osaka Japan	12 Sep 2020	14 Sep 2020	-	To explore new opportunity in Japan
17	ITMA ASIA +CITME	Oct 2020	Oct 2020	-	Display Pakistani Culture and Products
18	27th Uganda Int'l Trade Expo, Kampala, Uganda	03 Oct 2020	10 Oct 2020	US \$ 900 / Booth (9 SQM)	To explore new opportunity in African Region
19	26th China International Yiwu Commodities Fair	21 Oct 2020	25 Oct 2020	RMB 4900/ Booth (9 SQM)	Display Pakistani Culture and Products
20	AYSAF 2020	20 Nov 2020	23 Nov 2020	Euros 200/ SQM	To explore new opportunity in the Turkish market
21	29th FIDAK Int Trade Fair, Dakar, Senegal	16 Dec 2020	31 Dec 2020	US \$ 2700 / Booth (9 SQM)	To explore new opportunity in African Region

Proposed Activities, 2021

SR.	ACTIVITY	Time Frame		FINANCIAL IMPACT	INTENDED GOALS
		DATE OF COMMENCEMENT	DATE OF ACCOMPLISHMENT		
1.	HomeDec Kuala Lumpur Malaysia	18 April 2021	21 April 2021	US \$ 1170/ Booth (9 SQM)	To explore new opportunities in Malaysian market

2.	China Tianjin International Fair for Investment and Trade	18 April 2021	22 April 2021	RMB 5000/ Booth (9 SQM)	Display Pakistani Culture and Products
3.	23rd Jakarta International Handicraft Trade Fair (INACRAFT 2021 Indonesia)	24 April 2021	28 April 2021	US \$ 1530 / Booth (9 SQM)	To explore new opportunities in Indonesian market
4.	16th China Cultural Products Trade Fair Yiwu, Zhejiang -China	27 April 2021	30 April 2021	RMB 5600/ Booth (9 SQM)	Display Pakistani Culture and Products
5.	China print	May 2021	May 2021		Display Pakistani Culture and Products
6.	China Yiwu Imported Commodities Fair	10 May 2021	13 May 2021	RMB 5200/ Booth (9 SQM)	Display Pakistani Culture and Products
7.	Thailand Biggest Fair Bangkok, Thailand	13 May 2021	21 May 2021	US \$ 1855 / Booth (9 SQM)	To explore new opportunities in Thailand market
8.	Consumer Goods (Russia) Brand Exhibition	29 May 2021	31 May 2021	US \$ 2700 / Booth (9 SQM)	To explore new opportunities in the Russian market
9.	Anex/Since 2021	June 2021	June 2021		Display Pakistani Culture and Products
10	19th China International Consumer Goods Fair Ningbo China	7 June 2021	10 June 2021	RMB 4700 /Booth (9 SQM)	Display Pakistani Culture and Products
11	4th South & South East Asia Commodity Expo & Investment Fair, Kunming China	14 June 2021	20 June 2021	RMB 1250/ Booth (9 SQM)	Display Pakistani Culture and Products
12	Korea Export Commodities Exhibition, Seoul Korea	21 June 2021	23 June 2021		To explore new opportunities in the Korean market
13	Pakistan Textile Expo, Houston USA	July 2021	July 2021	RMB 4500/ Booth (9 SQM)	To promote Pakistani products in US market
14	Rwanda International Trade Fair 2018, Kigali Rwanda	26 July 2021	15 Aug 2021	US \$ 1100/ Booth (9 SQM)	To explore new opportunity in African Region

15	China Tourism Industry Exposition, Tianjin China	06 Sep 2021	09 Sep 2021	RMB 4500/ Booth (9 SQM)	Display Pakistani Culture and Products
16	China – Arab Expo Yinchuan, Ningxia, China	06 Sep 2021	10 Sep 2021	US \$ 700/ Booth (9 SQM)	Display Pakistani Culture and Products
17	Osaka Export Commodities Fair, Osaka Japan	12 Sep 2021	14 Sep 2021		To explore new opportunity in Japan
18	28th Uganda Int'l Trade Expo, Kampala, Uganda	03 Oct 2021	10 Oct 2021	US \$ 900 / Booth (9 SQM)	To explore new opportunity in African Region
19	27th China International Yiwu Commodities Fair	21 Oct 2021	25 Oct 2021	RMB 4900/ Booth (9 SQM)	Display Pakistani Culture and Products
20	AYSAF 2021	20 Nov 2021	23 Nov 2021	Euros 200/ SQM	To explore new opportunity in the Turkish market
21	30th FIDAK International Trade Fair, Dakar, Senegal	16 Dec 2021	31 Dec 2021	US \$ 2700 / Booth (9 SQM)	To explore new opportunity in African Region

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